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|  | **LANDSCAPING QUOTE TEMPLATE** |
|  | CUSTOMER NAME |  | QUOTATION NO. |  |
|  | John Smith |  | 32795 |  |
|  | LOCATION |  | CONTACT NO. |  | DATE |  |
|  | Long Beach, California |  | 202-574-0111 |  | mm/dd/yyyy |  |
|  |
|  | **Plants** |  | **Labor** |
|  | Name | Size | Qty | Price | Amount(US$) |  | Services | Hours | Cost / Hour | Amount(US$) |  |
|  | Assorted Plants | 1 foot | 430 | 2.50 | 1,075.00 |  | Design / Planning | 6.0 | 20.00 | 120.00 |  |
|  | Dogwood | 6 feet | 8 | 10.00 | 80.00 |  | Grading / Seeding | 20.0 | 15.00 | 300.00 |  |
|  | Ginkgo | 4 feet | 3 | 100.00 | 300.00 |  | Soil Preparation | 24.0 | 15.00 | 360.00 |  |
|  |  |  |  |  |  |  | Planting | 16.0 | 15.00 | 240.00 |  |
|  |  |  |  |  |  |  | Mulching | 16.0 | 15.00 | 240.00 |  |
|  |  |  |  |  |  |  | Edges / Borders | 14.0 | 15.00 | 210.00 |  |
|  |  |  |  |  |  |  | Trimming / Pruning | 8.0 | 15.00 | 120.00 |  |
|  |  |  |  |  |  |  | Fertilizing | 8.0 | 15.00 | 120.00 |  |
|  |  |  |  |  |  |  | Irrigation | 16.0 | 15.00 | 240.00 |  |
|  | **Materials** |  | Weed Block | 16.0 | 15.00 | 240.00 |  |
|  | Soil (sq. feet) | 100 | 75.00 | 7,500.00 |  | Stone Walls | 24.0 | 30.00 | 720.00 |  |
|  | Sand (sq. feet) | 35 | 30.00 | 1,050.00 |  | Walkway | 16.0 | 30.00 | 480.00 |  |
|  | Clay | 10 | 80.00 | 800.00 |  | Pond Installation | 48.0 | 30.00 | 1,440.00 |  |
|  | Stone / Gravel (Ton) | 2 | 500.00 | 1,000.00 |  |  |  |  |  |  |
|  | Fabric / Weed Block (foot) | 45 | 40.00 | 1,800.00 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | **Terms & Conditions** |  | **Cost Breakdown (US$)** |  |
|  | Suppliers and materials will be provided by the service providerCost estimate exclude applicable taxesAny changes in above specifications require a written change order for work to be completed.Cost may increase due to additional, unexpected work.This quote is valid only until 30 days from date of proposal. |  | Total Plants | 1,455.00 |  |
|  |  | Total Materials | 12,150.00 |  |
|  |  | Total Labor | 4,830.00 |  |
|  |  | Delivery Charge | 500.00 |  |
|  |  | Equipment Charge | 1,000.00 |  |
|  |  | **Estimate Total** | **19,935.00** |  |
|  |  | **Payment Schedule (%)** |  |
|  |  | Upon Acceptance | 10 |  |
|  |  | Completion of Mobilization | 30 |  |
|  |  | Completion of Work | 50 |  |
|  |  | Warranty (30 Days After Completion) | 10 |  |
|  |  | **Acceptance** |  |
|  |  |  |  | mm/dd/yyyy |  |
|  |  | AUTORIZED SIGNATURE |  | DATE |  |
|  |  |  |