|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | | | **LANDSCAPING QUOTE TEMPLATE** | | | | | | | | | | | | | | | |
|  | | CUSTOMER NAME | | | | | | |  | QUOTATION NO. | | | | | | | |  | |
|  | | John Smith | | | | | | |  | 32795 | | | | | | | |  | |
|  | | LOCATION | | | | | | |  | CONTACT NO. | | |  | | DATE | | |  | |
|  | | Long Beach, California | | | | | | |  | 202-574-0111 | | |  | | mm/dd/yyyy | | |  | |
|  | | | | | | | | | | | | | | | | | | | |
|  | **Plants** | | | | | |  | **Labor** | | | | | | | | | | |
|  | Name | | Size | Qty | Price | Amount (US$) |  | Services | | | Hours | Cost / Hour | | | | | Amount (US$) |  |
|  | Assorted Plants | | 1 foot | 430 | 2.50 | 1,075.00 |  | Design / Planning | | | 6.0 | 20.00 | | | | | 120.00 |  |
|  | Dogwood | | 6 feet | 8 | 10.00 | 80.00 |  | Grading / Seeding | | | 20.0 | 15.00 | | | | | 300.00 |  |
|  | Ginkgo | | 4 feet | 3 | 100.00 | 300.00 |  | Soil Preparation | | | 24.0 | 15.00 | | | | | 360.00 |  |
|  |  | |  |  |  |  |  | Planting | | | 16.0 | 15.00 | | | | | 240.00 |  |
|  |  | |  |  |  |  |  | Mulching | | | 16.0 | 15.00 | | | | | 240.00 |  |
|  |  | |  |  |  |  |  | Edges / Borders | | | 14.0 | 15.00 | | | | | 210.00 |  |
|  |  | |  |  |  |  |  | Trimming / Pruning | | | 8.0 | 15.00 | | | | | 120.00 |  |
|  |  | |  |  |  |  |  | Fertilizing | | | 8.0 | 15.00 | | | | | 120.00 |  |
|  |  | |  |  |  |  |  | Irrigation | | | 16.0 | 15.00 | | | | | 240.00 |  |
|  | **Materials** | | | | | |  | Weed Block | | | 16.0 | 15.00 | | | | | 240.00 |  |
|  | Soil (sq. feet) | | | 100 | 75.00 | 7,500.00 |  | Stone Walls | | | 24.0 | 30.00 | | | | | 720.00 |  |
|  | Sand (sq. feet) | | | 35 | 30.00 | 1,050.00 |  | Walkway | | | 16.0 | 30.00 | | | | | 480.00 |  |
|  | Clay | | | 10 | 80.00 | 800.00 |  | Pond Installation | | | 48.0 | 30.00 | | | | | 1,440.00 |  |
|  | Stone / Gravel (Ton) | | | 2 | 500.00 | 1,000.00 |  |  | | |  |  | | | | |  |  |
|  | Fabric / Weed Block (foot) | | | 45 | 40.00 | 1,800.00 |  |  | | |  |  | | | | |  |  |
|  |  | | |  |  |  |  |  | | |  |  | | | | |  |  |
|  |  | | |  |  |  |  |  | | |  |  | | | | |  |  |
|  | **Terms & Conditions** | | | | | |  | **Cost Breakdown (US$)** | | | | | | | | | |  |
|  | Suppliers and materials will be provided by the service provider  Cost estimate exclude applicable taxes  Any changes in above specifications require a written change order for work to be completed.  Cost may increase due to additional, unexpected work.  This quote is valid only until 30 days from date of proposal. | | | | | |  | Total Plants | | | | | | | | 1,455.00 | |  |
|  |  | Total Materials | | | | | | | | 12,150.00 | |  |
|  |  | Total Labor | | | | | | | | 4,830.00 | |  |
|  |  | Delivery Charge | | | | | | | | 500.00 | |  |
|  |  | Equipment Charge | | | | | | | | 1,000.00 | |  |
|  |  | **Estimate Total** | | | | | | | | **19,935.00** | |  |
|  |  | **Payment Schedule (%)** | | | | | | | | | |  |
|  |  | Upon Acceptance | | | | | | | | 10 | |  |
|  |  | Completion of Mobilization | | | | | | | | 30 | |  |
|  |  | Completion of Work | | | | | | | | 50 | |  |
|  |  | Warranty (30 Days After Completion) | | | | | | | | 10 | |  |
|  |  | **Acceptance** | | | | | | | | | |  |
|  |  |  | | | | | |  | | mm/dd/yyyy | |  |
|  |  | AUTORIZED SIGNATURE | | | | | |  | | DATE | |  |
|  |  | | | | | | | | | | | | | | | | |  |