**Flattery Then Schedule A Meeting:**

**Subject 1:** Love your work!
**Subject 2:** You’re a legend.
**Subject 3:** Quick call (with a legend)?
**Subject 4:** You are legendary in the [Industry] community

It’s great to finally connect with a sales legend!

Hi [First Name],

I have to say this right off the bat: I really admire the work you’ve done at [Company] and how you’ve improved [What They’ve Done]. I would love to pick your brain on [Their Specific Skill].

I think you can continue to increase those sales with [Your Services] time is precious but I wouldn’t ask if there wasn’t some substantial benefit for you — can steal you away for a 15 minute phone call tomorrow at 10AM EST?

Thanks,
[Name]