**SUMMARY OF COMPANY PROFILES**

**TEAM FINLAND VISIT TO CZECH AND SLOVAKIA**

**LED BY MR. MATTI ANTTONEN, UNDER-SECRETARY OF STATE, EXTERNAL ECONOMIC RELATIONS,   
MINISTRY FOR FOREIGN AFFAIRS OF FINLAND**

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Enevo Oy** | |
| **Internet** | www.enevo.com |
| **Name** First name Last name | Heikki Tallgren |
| **Title** | Key Account Manager |
| **Company Established**  Year | 2010 |
| **Company Turnover**  EUR | 04/2013-04/2014: 124.000 |
| **Number of Employees** | 44 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Enevo is a young and dynamic company specializing in advanced cloud based logistics optimization services for environmental and oil industry. In addition to headquarters in Espoo Finland, it has subsidiaries in UK, USA, Japan and Germany.  Enevo ONe is a comprehensive logistics solution that saves time, money and the environment. It uses wireless sensors to measure and forecast the fill-level of waste containers and generates smart collection plans using the most efficient schedules and routes. The solution provides up to 50% in direct cost savings.  **Smarter planning**  Until now collecting waste has been done using static routes and schedules where containers are collected every day or every week regardless if they are full or not. Enevo ONe changes all this by using smart wireless sensors to gather fill-level data from waste containers. The service then automatically generates schedules and optimised routes which take into account an extensive set of parameters (future fill-level projections, truck availability, traffic information, road restrictions etc.). New schedules and routes are planned not only looking at the current situation, but considering the future outlook as well.  **Increased efficiency**  Collection based on Enevo’s smart plans significantly reduces costs, emissions, road wear, vehicle wear, noise pollution and work hours. Enevo ONe provides you up to 50% in direct cost savings in waste logistics. And that’s not all. Reducing the amount of overfull containers means less litter and happier customers! Enevo ONe provides a significant increase in efficiency across the whole value chain. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **FinnSonic Oy** | |
| **Internet** | [www.finnsonic.com](http://www.finnsonic.com) |
| **Name** First name Last name | Tea Lehto |
| **Title** | CEO |
| **Company Established**  Year | 1979 |
| **Company Turnover**  EUR | 7 m |
| **Number of Employees** | 27 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | FinnSonic is the Nordic region´s leading producer of parts cleaning processes and NDT systems to the aviation, automotive, machinery and developed metal industries. FinnSonic designs, manufactures and assembles cleaning and inspection systems from bench top to custom built lines. FinnSonic´s profound understanding of industrial cleaning challenges stems from the many years´ experience of ultrasonic cleaning for different applications. The FinnSonic solutions meet customers’ demands: cleaning results, operating economy, capacity, quality, durability & safety. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Gemalto** | |
| **Internet** | www.gemalto.com |
| **Name** First name Last name | Petri Lahonen |
| **Title** | Regional Sales Director, Government Programs CEE |
| **Company Established**  Year | Security Printing Works of Bank of Finland established in 1885 |
| **Company Turnover**  EUR | Global Gemalto Turnover 2014: 2.5 billion € |
| **Number of Employees** | Globally 12,000 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Gemalto develops secure software that runs on trusted devices which we design and personalize. We manage these devices, the confidential data they contain and the services they make possible, throughout their life cycle.  Our clients come from some 190 countries, and comprise many of the world’s best-known enterprises, national administrations, mobile operators, banks and financial institutions, transport operators and a vast number of other industries looking for gains in efficiency, security and simplicity.  Gemalto's role – our purpose – is to enable our clients to offer trusted and convenient digital services to billions of individuals. We’re world leader in protecting, verifying and managing digital identities and interactions. We develop and install secure software in diverse products (SIMs, payment cards, eID documents etc.) used to access digital services. Our platforms and services continuously monitor and manage these devices, checking identities and managing transactions. |

|  |  |
| --- | --- |
| **Company Name** | **Halton** |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Kemppi Oy** | |
| **Internet** | www.kemppi.com |
| **Name** First name Last name | Hannu Jokela |
| **Title** | Director, Distributor & Dealer Sales |
| **Company Established**  Year | 1949 |
| **Company Turnover**  EUR | 111 million euro |
| **Number of Employees** | 650 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Kemppi Group’s subsidiary Kemppi Oy is a family business, founded in 1949, and one of the leading manufacturers of arc welding equipment and suppliers of software and service solutions for welding. In 2013, its net sales came to about 111 million euros, with international markets accounting for 90% of that sum. Kemppi has production units in Lahti and Asikkala, Finland, and in Chennai, India. It has operations in 16 countries and regularly exports to more than 70. The company employs over 600 workers. Further information can be found at www.kemppi.com. |

|  |  |
| --- | --- |
| **Company Name** | **Lindström s.r.o.** |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Molok Oy** | |
| **Internet** | www.molok.com |
| **Name** First name Last name | Mr. Hannu Jokinen |
| **Title** | Managing Director |
| **Company Established**  Year | 1991 |
| **Company Turnover**  EUR | 12,8 M€ (2014) |
| **Number of Employees** | 45 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Molok Oy is a Finnish company manufacturing, marketing and selling Molok® semi-underground Deep Collection® waste containers. The company was established 1991 and within more than 20 years of operations Molok has expanded from a small family company to a international company known all over the world as an innovative and reliable partner in the waste business.  The company is based on the innovative idea of Molok Deep Collection® system. The benefits of the Deep Collecting® system are huge underground collecting capacity, long emptying intervals, high collecting efficiency and low emissions. Because of the coolness of the ground the system is nearly odorless even in warm countries resulting a healthy and comfortable living environment.  Nowadays Molok Oy is known as a leading manufacturer and highly appreciated consultant company of the semi-underground containers and Deep Collection® system. Molok is present in more than 40 different countries in all continents. There are more than 140 000 containers installed and serving every day tens of millions of people in many different countries and cultures. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Neste Oil Corpration** | |
| **Internet** | [www.nesteoil.com](http://www.nesteoil.com) |
| **Name** First name Last name | Heli Salmenpohja |
| **Title** | Head of Market Access, Public Affairs |
| **Company Established**  Year | 1948 |
| **Company Turnover**  EUR | EUR 15.0 billion (2014) |
| **Number of Employees** | Around 5000 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Neste Oil Corporation is a refining and marketing company specializing in high-quality fuels for cleaner traffic. The company produces all of the most important oil products and is the world's leading supplier of diesels made of renewable raw materials. In 2014, the company's net sales stood at EUR 15 billion, and it employs some 5,000 people. Neste Oil shares are listed on the NASDAQ Helsinki.  Neste Oil has been accepted into the Dow Jones Sustainability World Index. The company has also been on the Global 100 list of sustainable companies for several years in succession. CDP Forest has selected Neste Oil as one of the best companies taking care of their forest footprint in the oil and gas industry. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **OC-System Oy** | |
| **Internet** | www.oc-system.fi |
| **Name** First name Last name | Riku Räisänen |
| **Title** | Marketing Manager |
| **Company Established**  Year | 1992 |
| **Company Turnover**  EUR | 3,5 milj € |
| **Number of Employees** | 33 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | OC-System products improve health and safety at workplaces. Products include control rooms, noise control elements, noise reduction rooms, protective walls and work space elements. Steel mesh wall elements for protective barriers around machines, equipment and conveyors. Services include design, manufacturing and installation. Customers can be found from various areas of process and production industry. Solutions are used by various robot integrators, automation companies and machine building industry. Authorities, real estate companies and educational organisations make their workplaces safer with OC-System products. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Piceasoft Oy** | |
| **Internet** | www.picessoft.com |
| **Name** First name Last name | Risto Kivipuro  Heikki Tarvainen |
| **Title** | Chairman of Board (Kivipuro)  VP, Sales and Business Development (Tarvainen) |
| **Company Established**  Year | 2012 |
| **Company Turnover**  EUR | 1-2 M euros |
| **Number of Employees** | 15 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Piceasoft is an innovative and agile software company developing products to simplify people`s mobile life. Company provides PC and Cloud solutions for retail and consumers - once buying a new smart device, the precious data from the old device is stored safely, available immediately in the new device, and erased from the old phone to recycle it. Solutions also include phone analyzes for repair and buyback.  **PiceaSwitch**  The only cross platform PC and Cloud software solution to switch phone content at retail  **PiceaEraser**  Secure mobile data erasure. Optimized erasure solutions for Point of Sale and Service center  **PiceaDiagnostics**  Device diagnostics for In-store problem and Service center problem analysis  **PiceaReporting**  Web reporting tool to collect all switching, diagnostics and erase data across the value chain for business follow up  The company main markets currently are Nordic and Baltic countries, German and Central Europe and India. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Recruitment Agency Sihti** | |
| **Internet** | www.sihti.fi |
| **Name** First name Last name | Jukka-Pekka Annala |
| **Title** | CEO |
| **Company Established**  Year | 2009 |
| **Company Turnover**  EUR | 23 M€ |
| **Number of Employees** | 42 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Recruitment Agency Sihti is a corporation which offers Recruitment and Staffing services and Management Consulting. Focus is in Manager and Clerical employee recruitments and Staffing especially in Industry, Construction, IT, Mining and Financing -segments.  Capacity  - Offices in 7 Cities  - 40 Service personnel  - 700 customer company  - Over 50 000 CV Database  - Owned by operative staff  - English and Russian speaking personnel |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **SabriScan Oy** | |
| **Internet** | [www.sabriscan.fi](http://www.sabriscan.fi/) |
| **Name** First name Last name | Basan Patil |
| **Title** | Export Manager |
| **Company Established**  Year | 1998 |
| **Company Turnover**  EUR | 5 Mn Euro |
| **Number of Employees** | 30 and 4000 + with partner network |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | SabriScan Oy is a service company which provides high quality solutions for machine, metal- and plastic industry. Quick and easily.  No matter what your needs are – Component, Complete tooling solutions, Design service, Technical solutions or even whole supply chain management ; we provide then with exceptional service attitude.  Sabriscan Oy’s strong know-how in different business sectors and international expertise guarantees the quality and generates new perspectives on your business development and grow. We coach and lead you towards to operational excellence.  Competences:   * Injection moulds * Lighting Injection molds * Die-casting moulds * Blow moulds * Permanent die casting moulds * Forging tools * Mould maintenance * Special machining * Special polishing * Product modeling * Machining tools * Workshop equipments * Machining and measuring equipments * Value stream development * LEAN-OPEX coaching programs |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **SMC Service Oy** | |
| **Internet** | [www.hylky.fi](http://www.hylky.fi)  www.finha.fi |
| **Name** First name Last name | Juha Ylitalo |
| **Title** | M. Sc. (Economics), Trading Manager |
| **Company Established**  Year | 1981 |
| **Company Turnover**  EUR | 10 million |
| **Number of Employees** | 12 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | SMC Service Oy group of companies are involved in the following Business Areas: trading and related services to paper, packaging and plastics industry as well as logistics services. Group’s companies’ activities are trading , warehousing and logistics, as well as recycling services. The individual companies are as follows: Finha Trading Oy, Porvoo (paper, RCP, plastics trading), Alfa-Paper Oy, Kotka\_Hietanen harbour (rewrapping and warehousing services, member of Finnish Port Operators’ Association), MEK-Trans Oy Ab, Porvoo (container logistics) and Papinniemi Oy, Imatra (crushing and baling of RCP, recycling services). Papinniemi Oy is accredited with ISO 9001 and ISO 14001 Quality Systems and operates under Environmental Permit granted by the Finnish environmental authorities. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **South Savo Vocational College** | |
| **Internet** | <http://www.esedu.fi/en> |
| **Name** First name Last name | Riikka Dillström |
| **Title** | Manager of Education Exports |
| **Company Established**  Year | 1944 |
| **Company Turnover**  EUR | 40 MEUR |
| **Number of Employees** | 451 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | South Savo Vocational College offers vocational education and training for young people and adults. We offer our students individual learning paths and international learning experiences. All our education is given in Finnish. The applicants whose mother tongue is not Finnish have to pass Finnish language tests successfully in order to be admitted.  The annual amount of students is approximately 7000. Of those 2500 are young people studying for a vocational upper secondary qualification, and 4500 are adult. Our faculty consists of teachers and trainers (251) and of other personnel (200).  Our College offers vocational education and training in the following fields:  • Culture  • Natural Resources and the Environment  • Natural Sciences  • Social Sciences, Business and Administration  • Social Services, Health and Sports  • Technology, Communications and Transport  • Tourism, Catering and Domestic Services |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Stera Technologies Oy** | |
| **Internet** | [www.stera.com](http://www.stera.com) |
| **Name** | Mr. Heikki Ajanko |
| **Title** | CEO |
| **Company Established**  Year | 2007 |
| **Company Turnover**  EUR | 60 M€ |
| **Number of Employees** | 700 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Stera Technologies, a group specializing in serial production of mechanics and electronics, was founded in October 2007, when the Finnish companies Levyosa Oy, Elektromet Yhtiöt Oy, Hihra Oy, Aumec Systems Oy, and Beertekno Oy were merged.   * Our production space totals 55 000 m² * in 7 factories, of which 5 in Finland, 1 in Estonia, 1 in India * About 700 people work in the employment of Stera Technologies.   Thanks to the experience accumulated over the decades, seamless interplay of our mechanics and electronics designers and manufacturers, as well as modern machinery, we are able to offer extremely competitive high-quality products to our clients.  We provide comprehensive solutions to our clients’ needs and finalizing our products to the maximum degree. We seek to establish a long-term partnership and work in collaboration all the way from prototypes to efficient mass production. From the very first stages of the process, our highly adept designers strive to find the best approaches together with the client. As we have the ability to manufacture our own tools, our production is cost-efficient, versatile, and matching up to your individual requirements. We are also strictly observing environmental requirements. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Tampere Chamber of Commerce and Industry** | |
| **Internet** | www.tampere.chamber.fi |
| **Name** First name Last name | Markus Sjölund |
| **Title** | Director |
| **Company Established**  Year | 1918 |
| **Company Turnover**  EUR |  |
| **Number of Employees** | 12 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | TAMPERE CHAMBER OF COMMERCE & INDUSTRY  Tampere Chamber of Commerce and Industry is a leading business organisation in the Tampere Region. It represents over 1700 companies and members from the private sector, ranging from industry to services and companies of all sizes. Tampere CCI strives towards:  Furthering and promoting the business interests of the community Providing networking opportunities  Creating a strong local economy  Promoting the Tampere region and it’s opportunities for businesses of all sizes  Facilitating international connections and business opportunities between Tampere Region companies and other countries. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Technology Center Oy Merinova Ab** | |
| **Internet** | [www.merinova.fi](http://www.merinova.fi) |
| **Name** First name Last name | Johan Wasberg |
| **Title** | Development Director |
| **Company Established**  Year | 1995 |
| **Company Turnover**  EUR | 2.000.000 |
| **Number of Employees** | 10 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Oy Merinova Ab manages EnergyVaasa which is the largest energy technology cluster in the Nordic countries. The cluster consists of over 140 companies and employs over 11.000 persons. The annual turnover of the cluster is 4,4 billion euro. The cluster is especially strong in electricity generation and distribution, but includes also other types of companies.  Merinova promotes the utilization of new technologies and company growth by offering various development and internationalization services. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **Valtavalo Ltd** | |
| **Internet** | www.valtavalo.fi |
| **Name** First name Last name | Maria Uusitalo |
| **Title** | Export Director |
| **Company Established**  Year | 2008 |
| **Company Turnover**  EUR | 2038000 |
| **Number of Employees** | 13 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | Valtavalo Ltd. is a Finnish company developing, manufacturing and supplying high quality, energy-efficient LED lighting solutions. We aim to improve our customers’ profitability and competitiveness by providing energy-saving, environmentally friendly lighting solutions. Our own R&D and fully automated manufacturing in Finland as well as an extensive partner network and a short supply chain guarantee the best possible quality. The high quality Valtavalo LED tubes are extremely durable in wide operating temperature range and thus, very well suitable also for challenging environments.  Valtavalo Ltd. is the market leader within LED tubes in Scandinavia. In addition to LED tubes, our product range includes luminaires for lighting in public and commercial buildings, offices and factories to name a few solution areas. High quality and long lifetime of our products result in an excellent return on investment.  Valtavalo Ltd. mission is to manufacture and deliver cost-efficiently the best LED tubes in the world for our customers. All operations are based on company values: improving our customers’ competitiveness and well-being and combining our efforts to care for the environment. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **VTT** | |
| **Internet** | [www.vtt.fi](http://www.vtt.fi) ([www.vttresearch.com](http://www.vttresearch.com)) |
| **Name** First name Last name | Jari Uotila |
| **Title** | Manager, International Relations |
| **Company Established**  Year | 1942 |
| **Company Turnover**  EUR | 308 M€ (2013 VTT Group) |
| **Number of Employees** | 2,600 (1.1.2015 VTT Group) |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | VTT Technical Research Centre of Finland Ltd is the leading research and technology company in the Nordic countries. VTT has a national mandate in Finland. We use our research and knowledge to provide expert services for our domestic and international customers and partners. We serve both private and public sectors.  We have 73 years’ experience supporting our clients’ growth with top-level research and science-based results.  We develop new smart technologies, profitable solutions and innovative services. We cooperate with our customers to produce technology for business and build success and well-being for the benefit of society.  We use 4,000,000 hours of brainpower a year to develop new technological solutions. The benefit you gain from this spearhead research comes when we work with you to create new products, production processes, methods, and services. VTT ensures efficient utilization of science and technology with the aid of broad international cooperation and networking and VTT is a significant player in EU Horizon 2020 program and is the largest receiver of EU funding in Finland (~25%) and among the seven largest in EU. More important is that VTT’s business model supports industrial partners (SMEs, too) to participate EU projects compared to other players in Finland.  VTT has been granted an ISO9001:2008 certificate and our environmental system is certified in accordance with ISO14001:2004. VTT is part of Finland's innovation system and operates under the mandate of the Ministry of Employment and the Economy. |

|  |  |  |
| --- | --- | --- |
| **Company Name** | **XMLdation Oy** | |
| **Internet** | [www.xmldation.com](http://www.xmldation.com) |
| **Name** First name Last name | Antti Kela |
| **Title** | Sales Manager |
| **Company Established**  Year | 2009 |
| **Company Turnover**  EUR |  |
| **Number of Employees** | 14 |
| **Company Profile in English** Max. 1000 characters with spaces, Word format | We focus on SEPA and XML payment related testing and simulation for banks. We help you in on-boarding customers for new XML based services. With us you save time and money by enabling customer self-service in testing Customer-to-Bank domain messaging. At the same time this increases customer satisfaction by easy and high quality on-boarding support.  Within Bank-to-Customer domain we enable the simulation of End-to-End payment process. This means we can produce your bank specific account reporting for your customers to help them set up the Straight Through Reconciliation process.  We provide tools for comprehensive XML management by helping you orchestrate rule definitions for all XML based transactions. |