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| ANNUAL EXPENSE REPORT |
|
|  |  |  |  |  |  |  |  |  |
| Year: |   | Sales Person: |   |
| Address: |   |
| City: |   | State: |   | Zip: |   |
|  |  |  |  |  |  |  |  |  |
| **Territory** | **Region/Zone** | **Product/Group** | **Prepared by** |
|   |   |   |   |
|  |  |  |  |  |  |  |  |  |
| **Month** | **Activities** |
| **Act1**  | **Act 2** | **Act 3** | **Act 4** | **Act 5** | **Act 6** | **Act 7** |
| January |   |   |   |   |   |   |   |
| February |   |   |   |   |   |   |   |
| March |   |   |   |   |   |   |   |
| 1 Quarter Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| April |   |   |   |   |   |   |   |
| May |   |   |   |   |   |   |   |
| June |   |   |   |   |   |   |   |
| 2 Quarter Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| July |   |   |   |   |   |   |   |
| August |   |   |   |   |   |   |   |
| September |   |   |   |   |   |   |   |
| 3 Quarter Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| October |   |   |   |   |   |   |   |
| November |   |   |   |   |   |   |   |
| December |   |   |   |   |   |   |   |
| 4 Quarter Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Annual Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NOTE |
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|   |