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|  | RISK PROBABILITY AND IMPACT MATRIX | | | | | | | | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **Threats:** High-risk (RED boxes) are priority and need a hard-line response; Medium-risk (ORANGE boxes) are optional to initiate response; Low-risk (BLUE boxes) should be only monitored.  **Opportunities:** Lucrative (RED boxes) are the ones to pursue first as they offer the most benefit; MId-level (Orange boxes) are the ones that could call to an action; Low-level to be monitored. | | | | | | | | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | IMPACT | | | | | | | | | |  |
|  |  |  |  | THREATS | | | | | OPPORTUNITIES | | | | |  |
|  | PROBABILITY | Almost Certain 80-100% | 0.90 | 0.09 | 0.18 | 0.36 | 0.54 | 0.72 | 0.72 | 0.54 | 0.36 | 0.18 | 0.09 |  |
|  | Likely 60-80% | 0.70 | 0.07 | 0.14 | 0.28 | 0.42 | 0.56 | 0.56 | 0.42 | 0.28 | 0.14 | 0.07 |  |
|  | Possible 30-60% | 0.45 | 0.045 | 0.09 | 0.18 | 0.27 | 0.36 | 0.36 | 0.27 | 0.18 | 0.09 | 0.045 |  |
|  | Unlikely 10-30% | 0.20 | 0.02 | 0.04 | 0.08 | 0.12 | 0.16 | 0.16 | 0.12 | 0.08 | 0.04 | 0.02 |  |
|  | Very Unlikely <10% | 0.05 | 0.005 | 0.01 | 0.02 | 0.03 | 0.04 | 0.04 | 0.03 | 0.02 | 0.01 | 0.005 |  |
|  |  |  |  | 0.10 | 0.20 | 0.40 | 0.60 | 0.80 | 0.80 | 0.60 | 0.40 | 0.20 | 0.10 |  |
|  |  |  |  | <2% | 2-5% | 5-10% | 10-20% | >20% | >20% | 10-20% | 5-10% | 2-5% | <2% |  |
|  |  |  |  | Budget Over Run | | | | | Additional Revenue | | | | |  |
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