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|  | 2023 | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ANNUAL WORK PLAN | | | | | | | | | | |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Your Company Name | | | | | | | | | | |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | # | Activity | Responsible | 2023 | | | | | | | | | | | | As Needed |  |
|  | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |  |
|  | 1 | Initial training for all procedures | John Doe | X |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2 | Raise awareness of overall goals | Jordan Daily | X | X |  |  |  |  |  |  |  |  |  |  | ê |  |
|  | 3 | Ongoing support for distributor #1 | Gabriel Olson |  | X | X | X | X | X | X | X | X | X | X | X |  |  |
|  | 4 | Ongoing support for distributor #2 | Robert Holloway |  | X | X | X | X | X | X | X | X | X | X | X |  |  |
|  | 5 | Ongoing support for distributor #3 | Patricia Brady |  | X | X | X | X | X | X | X | X | X | X | X |  |  |
|  | 6 | Ongoing support for distributor #4 | Felicia Dixon |  | X | X | X | X | X | X | X | X | X | X | X |  |  |
|  | 7 | Ongoing support for distributor #5 | Olivia Good |  | X | X | X | X | X | X | X | X | X | X | X |  |  |
|  | 8 | Training type "A" with workshop | John Doe |  | X |  |  | X |  |  | X |  |  | X |  |  |  |
|  | 9 | Training type "B" with scoring | John Doe |  |  |  |  |  |  |  |  |  |  |  |  | ê |  |
|  | 10 | Campaign report | Morgan McFarland |  |  |  |  |  | X |  |  |  |  |  | X |  |  |
|  | 11 | Research: Multinational diversification | Alex Erickson |  |  |  |  |  |  |  |  | X |  |  |  |  |  |
|  | 12 | Research: Company silver bullet | Alex Erickson |  |  |  | X |  |  |  |  |  |  |  |  |  |  |
|  | 13 | Individual contribution estimation | Cameron Payne |  |  | X |  |  |  |  |  | X |  |  |  | ê |  |
|  | 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 17 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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