A client asks for a quote or for how much a possible order will cost

**Quote management**

**01**

A client officially places an order

**Order management**

**02**

You deliver the client's order

**Order fulfillment**

**03**

You record the payment in your books

**Receipt processing**

**06**

A client pays the cost of the order as stupulated in the invoice

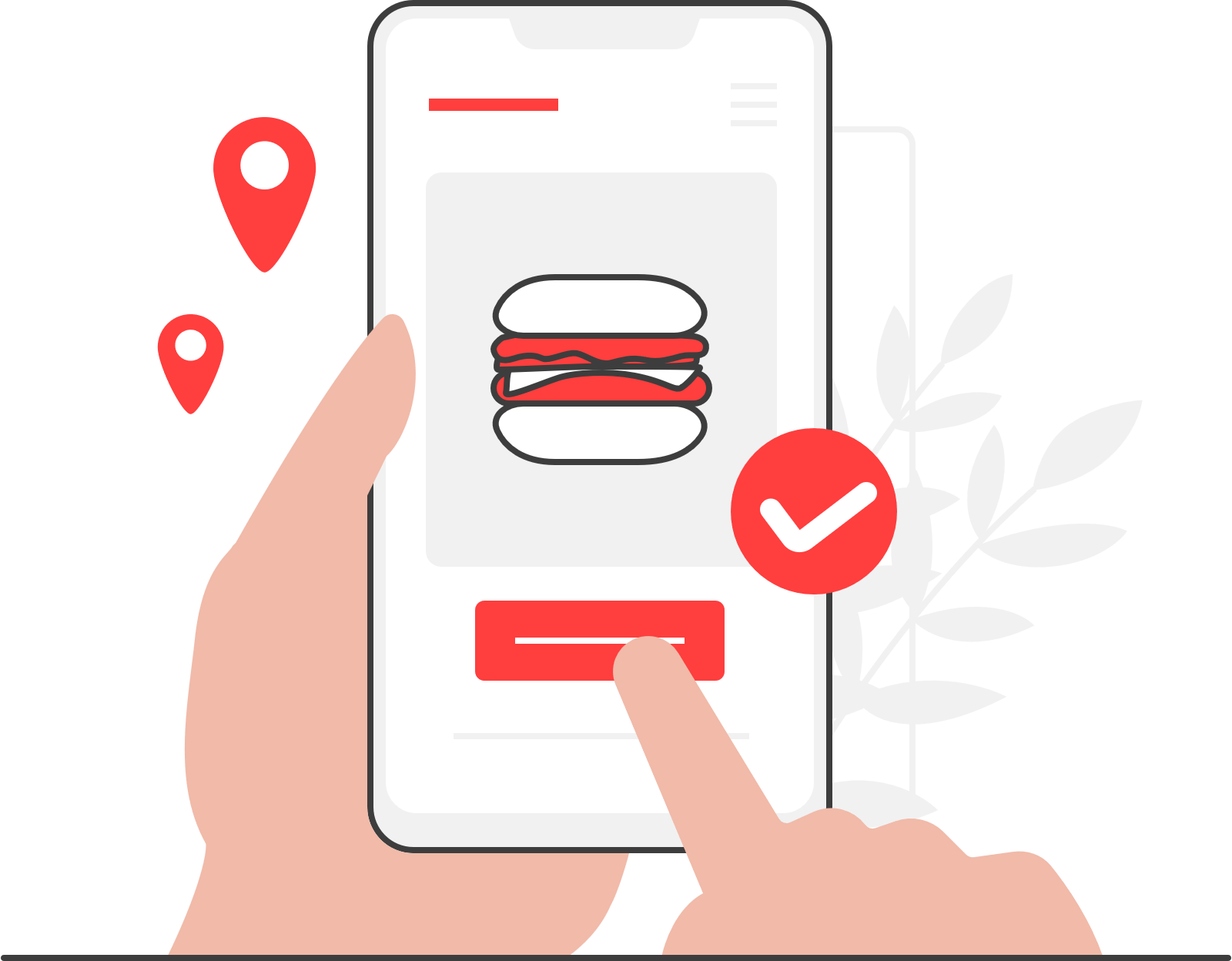
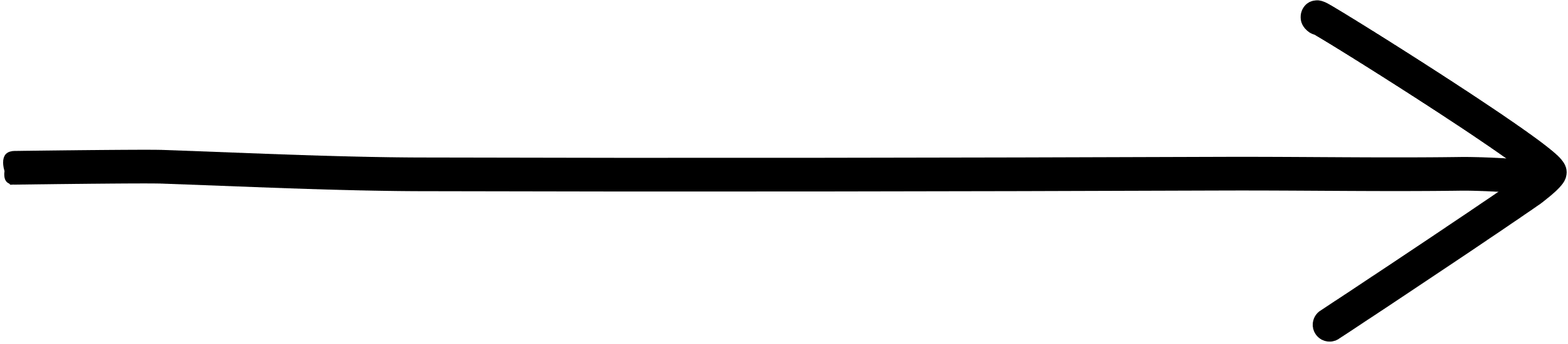
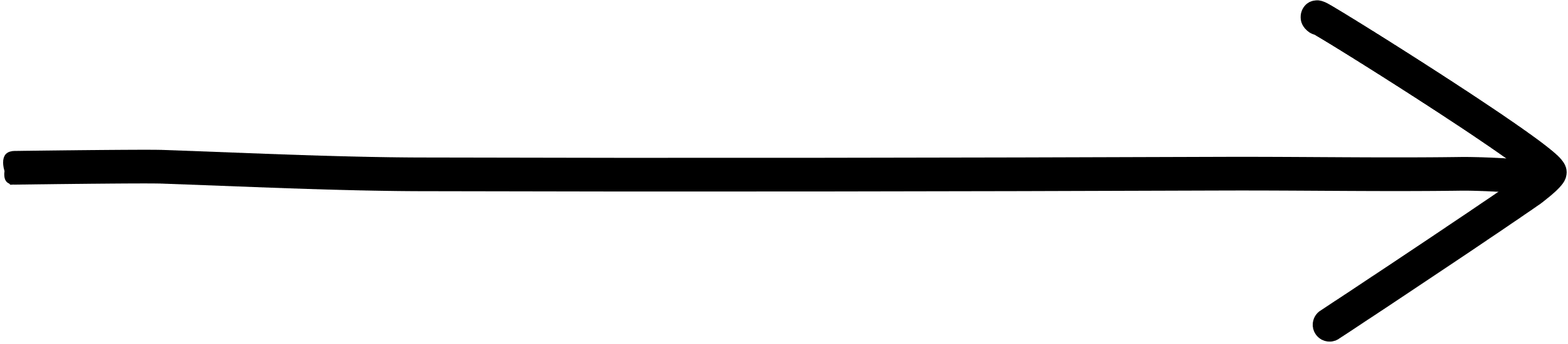
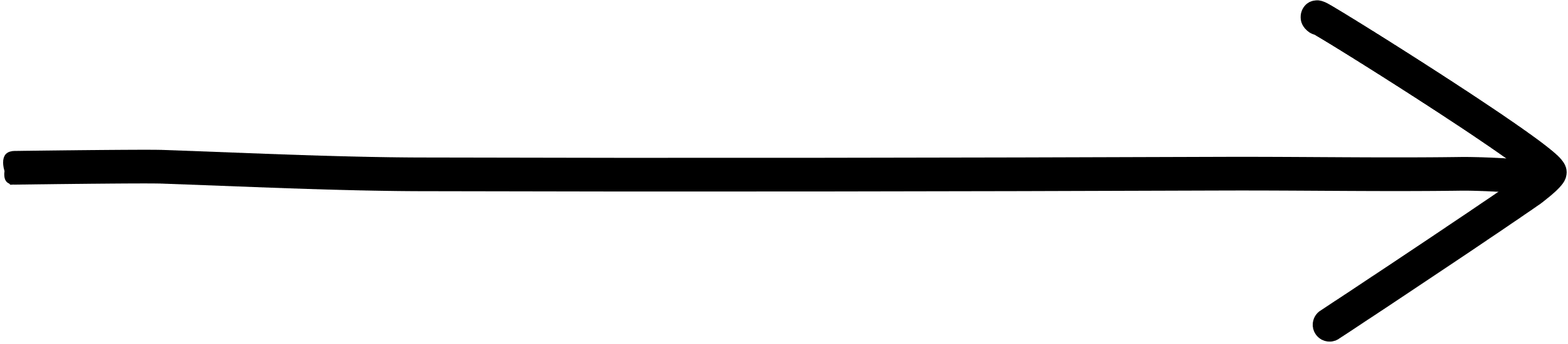
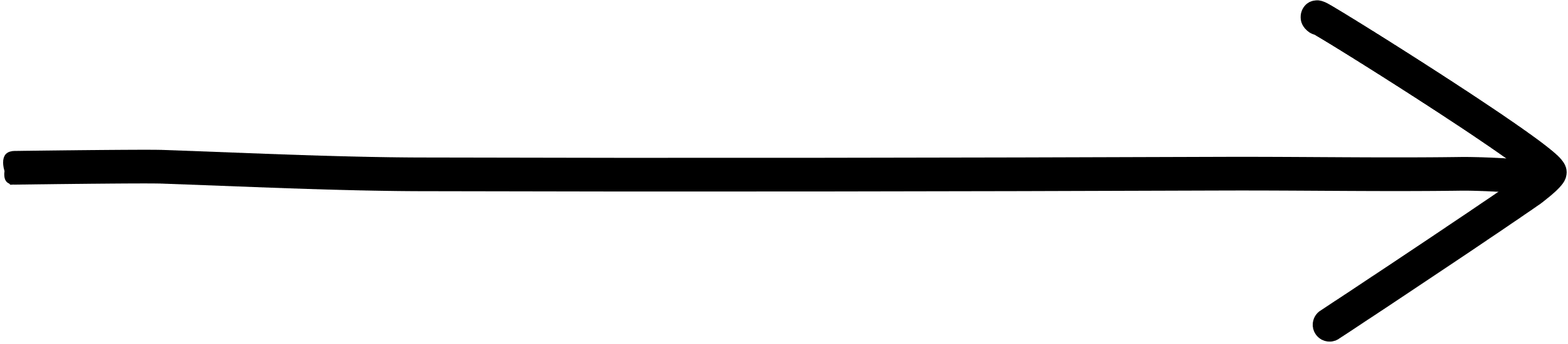
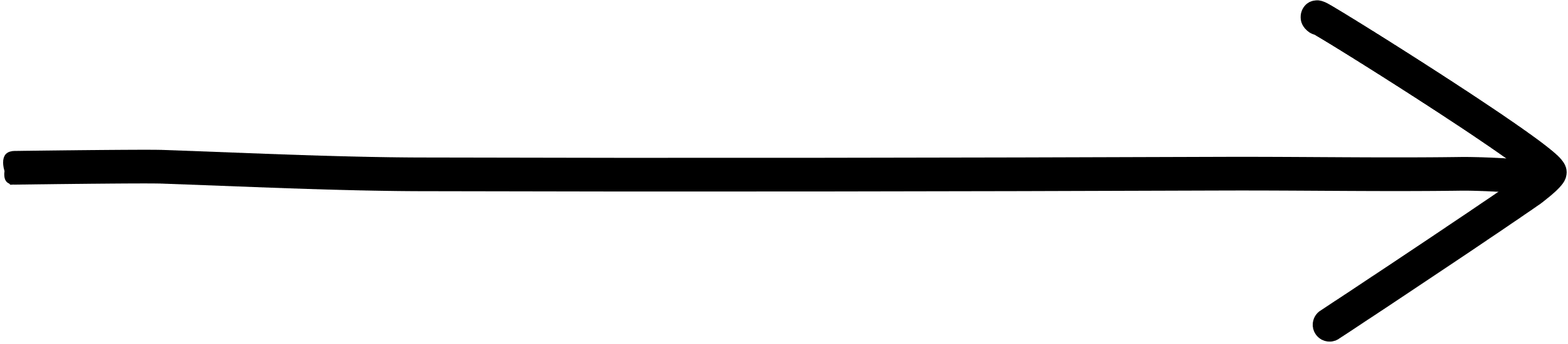
**Payment collection**

**05**

You create and send an invoice to the client

**Invoice management**

**04**



**ORDER TO CASH PROCESS MAP**