|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TRUCKING | | | | | | | | | Company Name | | | | | | | |  |
|  | TRUCKING EXPERT | | | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | PROFIT & LOSS STATEMENT | | | | | | | | | Time Period | | | | | | | |  |
|  | January - March 2022 | | | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | INCOME | | | | | |  | |  | EXPENSES | | | | | |  | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Pay per mile | | | | | | $140,000.00 | |  | Fuel | | | | | | $104,000.00 | |  |
|  | Pay per hour | | | | | | $254,000.00 | |  | Truck maintenance | | | | | | $86,200.00 | |  |
|  | Salary | | | | | | $42,000.00 | |  | Accounting | | | | | | $1,540.00 | |  |
|  | Owner-operator pay: load sharing | | | | | | $2,000.00 | |  | Insurance | | | | | | $2,500.00 | |  |
|  | Accessorial pay: going the extra mile | | | | | | $1,800.00 | |  | Meals and entertainment | | | | | | $5,600.00 | |  |
|  | Stop pay | | | | | | $2,500.00 | |  | Legal & professional | | | | | | $3,200.00 | |  |
|  | Detention (layover) pay | | | | | | $2,000.00 | |  | Parking fees and tolls | | | | | | $1,850.00 | |  |
|  | Special incentive pay | | | | | | $1,000.00 | |  | Permits & licenses | | | | | | $500.00 | |  |
|  | Per diem | | | | | | $5,000.00 | |  | Phone | | | | | | $650.00 | |  |
|  | Team driver pay | | | | | | $23,000.00 | |  | Salaries | | | | | | $38,000.00 | |  |
|  |  | | | | | |  | |  | Travel | | | | | | $800.00 | |  |
|  |  | | | | | |  | |  | Unloads | | | | | | $2,500.00 | |  |
|  |  | | | | | |  | |  | Supplies | | | | | | $1,200.00 | |  |
|  |  | | | | | |  | |  | Tires | | | | | | $33,000.00 | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | **INCOME** | | |  |  |  | **EXPENSES** | | |  |  |  | **PROFIT / LOSS** | | |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $473,300.00 | | |  |  |  | $281,540.00 | | |  |  |  | $191,760.00 | | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Previous | |  | % Change | |  | Previous | |  | % Change | |  | Previous | |  | % Change | |  |
|  | $444,000.00 | |  | 6.60% | |  | $299,000.00 | |  | -5.84% | |  | $145,000.00 | |  | 32.25% | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | TREND | | ▲ |  |  |  | TREND | | ▼ |  |  |  | TREND | | ▲ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | A profit and loss statement, or a P & L, is the best way to determine your trucking businesses net income by listing out your revenue and expenses during a specific period of time, usually every 3 months or annually. When you keep track of your finances using a P & L you become attentive to the costs of operating your trucking company. When you are more familiar with the costs of your trucking company it becomes easier to adjust some of your highest expenses. A helpful tip to start controlling costs is looking at possible ways to decrease costs by shopping around for insurance quotes, find discounts on regular truck maintenance, driving slower for better fuel economy, and avoiding tolls if possible. | | | | | | | | | | | | | | | | |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | [© TemplateLab.com](https://templatelab.com/) | | |  |