



Allianz Insurance plc

# Professional Indemnity **Select**

Management Consultants Proposal Form



**Allianz** 

# Contents

<b>Management Consultants – Professional Indemnity Insurance</b>	<b>1</b>
General Information	2
Staff and Partners	3
Activities	3-5
Risk Management	5-6
Claims Information	6-7
Previous Insurance	7
Limit of Indemnity and Excess Required	7
Declaration	8
Tax Form	9

Thank you for choosing Allianz Insurance plc. We are one of the largest general insurers in the UK and part of the Allianz Group, one of the world's foremost financial services providers.

With Allianz Insurance plc, you can be confident that you're insured by a company which is relentless in its commitment to protecting and serving you. You can trust us to insure your business, as we've been providing leading insurance solutions in the UK for over 100 years.

We work in partnership with your insurance adviser to ensure you receive the highest levels of product and service excellence. Our technical experts understand how best to protect you against the risks your business faces.

If you need to make a claim you will be in safe hands. Our professionally trained staff aim to treat you, as you would expect, both promptly and fairly. By listening to you, and understanding your needs we will provide you with the most appropriate solutions to get your business trading again as quickly as possible.

Should you need further details or have any questions your insurance adviser will be delighted to help.



# Management Consultants – Professional Indemnity Insurance Proposal Form

## Important Notes

### Please read before completing this form:

- a) If you are unsure whether this proposal is suitable for your business or require assistance in its completion, please seek advice from your insurance adviser.
- b) A principal, partner director or member of the business must complete the proposal and make all the necessary enquiries of their fellow partners, directors, members and employees
- c) Whenever we ask questions in this proposal about you or your business we mean the principal, partners, directors, members or employees or any former principal, partners, directors, members or employees of any business or firm for which cover is required under this insurance. You should include details of any predecessor businesses where cover is required.
- d) Wherever we refer to partners, we include where applicable, members of the business (individuals forming a Limited Liability Partnership (LLP) are known as members).
- e) Please provide a copy of
  - any brochures, handouts and any other technical or marketing material in which you describe your professional services
  - your terms of business contracts
- f) Cover is provided on a “claims made” basis:
  - the insurance covers claims first made against you, and/or circumstances that may lead to a claim, notified to us during the period of insurance
  - claims or circumstances which might give rise to a claim must be notified to us in writing as soon as possible and during the period of insurance

## Next Steps

- please answer every question fully. If you do not have enough space attach separate sheets with information which can be incorporated into your proposal
- please complete in ink using BLOCK CAPITALS, and tick boxes as appropriate
- answer the General Questions on pages 2 – 7
- sign and date the Declaration on page 8 and state your authority to sign e.g. Principal, Director, Partner

# Proposal

## 1 GENERAL INFORMATION

a Name of Insured

b Address of Principal Office

c Postal Address

d Date of establishment

e Website address

f Please list all additional business entities (whether or not currently trading, including year of establishment and year of cessation if applicable)


g Please list addresses of all other offices currently trading


h Is/are the firm(s) or any principal, partner or director a member of a consortium, joint venture, single project partnership or group practice?

YES

NO

If 'YES', please supply details:

i Does the firm(s) or any principal, partner or director carry out any work on behalf of any other business in which they have a controlling or financial interest (other than as a shareholder in a public quoted company)?

YES

NO

If 'YES', please supply details:

## 2 STAFF AND PARTNERS

a Please give details of Principals, Partners or Directors:

Name	Date of Birth	Relevant Qualifications	Year became Partner/Director

b Please give details of number of permanent staff in current business:

	Full Time	Part Time
Principals/Partners/Directors		
Professionally Qualified		
All Others		

c Does the firm(s) use specialist designers, consultants or sub-contractors?

YES  NO

If 'YES', please answer the following:

i Please state what proportion of the firm(s) business involves the subcontracting of work to others?  %

ii Does the firm(s) insist that the specialist designers / consultants/ sub-contractors maintain their own PI cover? YES  NO

iii What services does the firm(s) use the specialist designers / consultants / sub-contractors for?

iv How does the firm(s) select and manage the specialist designers / consultants / sub-contractors?

## 3 ACTIVITIES

a Please state your total gross income for the last 5 financial years plus an estimate for the forthcoming financial year. If you have been trading for less than 12 months please provide an estimate of your total gross income for the first 12 months.

Year Ending	UK	USA/Canada	Elsewhere	Total
/ /	£	£	£	£
/ /	£	£	£	£
/ /	£	£	£	£
/ /	£	£	£	£
/ /	£	£	£	£

Estimate for forthcoming year

/ /	£	£	£	£
-----	---	---	---	---

If any income is derived from any office domiciled overseas for which coverage is required, please complete the income breakdown in the **Tax Form** at the back of the proposal form.

b Please provide a clear description of the business activities of the firm(s):

### 3 ACTIVITIES continued

**c** Please give the percentage split of total gross fees/turnover received in the last complete financial year:

Company Development		%
Production		%
Marketing/Sales		%
Financial/Accounting Management		%
Human Resource/Personnel Management		%
Interim/Locum Management		%
Project Management		%
Quality Management		%
Mergers/Acquisitions		%
Computer/IT Consultancy		%
Training		%
Other		%
Total		%

Please supply details of "Other" work:

- d** Does the work split above represent the make up of the firm(s) over the past three years? YES  NO
- e** Are any substantial changes in the percentage amounts shown above anticipated during the next 12 months? YES  NO

If 'YES', please supply details:

- f** When acting as a locum / interim manager what type of discretionary authority do you hold?
- i** Day to day duties only YES  NO
- ii** Budgetary and / or financial decision making powers YES  NO
- g** Does the firm(s) undertake:
- i** Any investment business as defined by the Financial Services & Markets Act 2000? YES  NO
- ii** Any design, sale, supply, maintenance or manufacture of any product or computer software / hardware YES  NO
- iii** Any safety, environmental or security audit / surveys? YES  NO
- iv** Any construction work including engineering, architectural or surveying activities? YES  NO

**h** Please split the firm(s) business between the following market sectors:

Government		%
Manufacturing/Industrial		%
Construction/Engineering		%
Retail		%
Healthcare/Medical		%
Finance		%

### 3 ACTIVITIES continued

Commercial		%
Aerospace		%
Rail		%
Other		%
Total		%

Please supply details of "Other" work:

**i** Are any substantial changes in the percentage amounts shown above anticipated during the next 12 months? **YES**  **NO**

If 'YES', please provide an explanation:

**j** Please give details of the 3 largest contracts undertaken in the past 3 years or for a new practice, in the forthcoming year:

Name of Client	Business of Client	Nature of Contract	Total Contract Value	Income to You
			£	£
			£	£
			£	£
			£	£
			£	£

### 4 RISK MANAGEMENT

**a** Does the firm(s) always use standard written contract conditions? **YES**  **NO**

If 'NO':

**i** What percentage of contracts are in the non-standard form  %

**ii** What are the procedures for the sign-off / approval of a non-standard contract?

**b** In respect of all contracts the firm(s) enters into, do they always include:

<b>i</b> an outline of the scope of services to be provided	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>ii</b> Limitation of liabilities?	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>iii</b> Direct, Consequential and Economic Loss Exclusion	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>iv</b> Indirect, Consequential and Economic Loss Exclusion	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>v</b> Force Majeure	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>vi</b> Guarantees	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>vii</b> Warranty	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>viii</b> Hold Harmless Agreement	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
<b>ix</b> Arbitration Agreement	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>

## 4 RISK MANAGEMENT

continued

- c** Does the client always sign the contract? YES  NO
- d** Does the firm(s) have standard procedures for the regular review of ongoing contracts internally and with the client? YES  NO
- e** Does the firm(s) provide advice or services which fall outside of the scope of the contract? YES  NO
- f** Does the firm always require satisfactory references or only when engaging senior employees?  
Always   
Senior appointments only
- g** Is any employee allowed to sign cheques on his/her signature alone for values exceeding £5,000? YES  NO
- h** How frequently are checks carried out on all entries in the cash book with paying-in books, receipts, counterfoils and vouchers, and reconciled with bank statements (including the balance of cash and unrepresented cheques), independently of employees receiving or banking monies in respect of monies belonging to the firm as well as in trust on behalf of others?  
 Weekly  Monthly  Quarterly  Other (please specify)

## 5 CLAIMS INFORMATION

- a** Has the firm(s) sustained any loss through the fraud or dishonesty of any person? YES  NO

If 'YES', please supply details:

- b** Is the firm(s) aware of any allegation or occurrence of fraud or dishonesty at any time committed by any past or present partner, director or principal or employee? YES  NO

If 'YES', please supply details:

- c** After enquiry, have any Professional Indemnity claims ever been made against the firm(s) and/or predecessors of the firm(s) and/or your current and/or retired partners, directors or principals, either individually or otherwise for any negligence, errors, omission, breach of professional duty or the like, whether successful or not? YES  NO

If 'YES', please supply details:

Date of Claim	Claimant	Details of Claim including any payments made or reserves held
/ /		
/ /		
/ /		
/ /		
/ /		
/ /		
/ /		
/ /		
/ /		
/ /		



## 5 CLAIMS INFORMATION continued

- d** After enquiry, are any of the partners, directors or principals aware of any pending claims and/or circumstances existing which may give rise to a Professional Indemnity claim against the firm(s) and/or predecessors of the firm(s) and/or your current and/or retired partners/directors/principal?

YES  NO

If 'YES', please supply details:

Date of Circumstance	Claimant	Details of Circumstance
/ /		
/ /		
/ /		
/ /		
/ /		

## 6 PREVIOUS INSURANCE

- a** Has the firm(s) previously been insured for Professional Indemnity insurance?

YES  NO

If 'YES', please supply details:

Renewal Date	Limit of Liability	Premium	Retention (Excess)	Insurer
/ /	£	£	£	
/ /	£	£	£	
/ /	£	£	£	
/ /	£	£	£	
/ /	£	£	£	

Retroactive Date:  /  /  Number of years cover has been continually in force:

- b** In respect of Professional Indemnity insurance, has any Insurer ever declined a proposal, declined to pay a claim, refused renewal, cancelled such insurance or imposed special conditions?

YES  NO

If 'YES', please supply details:

## 7 LIMIT OF LIABILITY AND RETENTION (EXCESS) REQUIRED

Please select the Limit of Liability and Retention (Excess) you require:

- a** Limit of Liability

£100,000  £250,000  £500,000  £1,000,000  £2,000,000  £4,000,000  £5,000,000  Other £

- b** Retention (Excess)

£500  £1,000  £2,500  £5,000  £7,500  £10,000  Other £

- c** When do you want your insurance to start? (the policy is annually renewable)

/  /

## Declaration

- 1 I/We declare that to the best of my/our knowledge and belief:
  - A the above statements and particulars, whether written by me/us or by others on my/our behalf, are true and complete;
  - B any statement or particulars which have been given separately by me/us or by others on my/our behalf are true and complete; and
  - C I/We have not withheld any material fact\*
- 2 I/We wish to modify the above statements in the following respects:
- 3 I/We agree that this proposal and declaration and any particulars given separately shall be the basis of the contract between the Insurer and myself/ourselves.
- 4 I/We agree to accept the Insurer's standard form of policy for this type of insurance.
- 5 I/We understand that the Insurer reserves the right to decline any proposal.
- 6 I/We have read the Data Protection Act statement below of this proposal and consent to data being used for the purposes specified.

Authorised Signature

Date

 /  / 

Position in company

### Important:

**\*Material facts are those facts which are likely to influence the Insurer in the acceptance or assessment of this proposal and it is essential that you disclose them. If you are in doubt about whether a fact is material, you should disclose it, since failure to do so could invalidate your policy.**

### Your Records

You should keep a record (including copies of letters) of all information you supply to the Insurer about this proposal.

#### Data Protection Act

Allianz Insurance plc together with other companies within the Allianz SE group of companies ("Allianz") may use the personal and business details you have provided or which are supplied by third parties including any details of directors, officers, partners and employees (whose consent you must obtain) to:

- provide you with a quotation, deal with the associated administration of your policy and to handle claims;
- search credit reference, credit scoring and fraud agencies who may keep a record of the search;
- share with other insurance organisations to help offset risks, administer your policy, for statistical analysis, and to handle claims and prevent fraud;
- support the development of our business by including your details in customer surveys, for market research and business reviews which may be carried out by third parties acting on our behalf.

Allianz may need to collect and process data relating to individuals who may benefit from the policy ("Insured Persons"), which under the Data Protection Act is defined as sensitive (such as medical history of Insured Persons) for the purpose of evaluating the risk and/or administering claims which may occur. You must ensure that you have explicit verbal or written consent from the Insured Persons to such information being processed by Allianz and that this fact is made known to the Insured Persons.

If your policy provides Employers Liability cover information relating to your insurance policy will be provided to the Employers Liability Tracing Office (the "ELTO") and added to an electronic database, (the "Database") in a format set out by the Employer's Liability Insurance: Disclosure by Insurers Instrument 2010.

The Database assists individual consumer claimants who have suffered an employment related injury or disease arising out of their course of employment in the UK whilst working for employers carrying on, or who carried on, business in the UK and as a result are covered by the employers' liability insurance of their employers, (the "Claimants"):

- I. to identify which insurer (or insurers) was (or were) providing employers' liability cover during the relevant periods of employment; and
- II. to identify the relevant employers' liability insurance policies.

The Database and the data stored on it may be accessed and used by the Claimants, their appointed representatives, insurers with potential liability for UK commercial lines employers' liability insurance cover and any other persons or entities permitted by law.

The Database will be managed by the ELTO and further information can be found on the ELTO website [www.elto.org.uk](http://www.elto.org.uk)

Telephone calls may be recorded for our mutual protection, training and monitoring purposes.

Under the Data Protection Act 1998 individuals are entitled to request a copy of all the personal information Allianz Insurance plc holds about them. Please contact the Customer Satisfaction Manager, Allianz Insurance plc, 57 Ladymead, Guildford, Surrey, GU1 1DB.

Personal details may be transferred to countries outside the EEA. They will at all times be held securely and handled with the utmost care in accordance with all principles of English law.

By applying for and/or entering into this insurance policy you will be deemed to specifically consent to the use of your data and your insurance policy data in this way and for these purposes and that your directors, officers, partners, and employees have consented to our using their details in this way.



**[www.allianz.co.uk](http://www.allianz.co.uk)**

Allianz Insurance plc. Registered in England number 84638.

Registered office: 57 Ladymead, Guildford, Surrey, GU1 1DB, United Kingdom.

Allianz Insurance plc is a member of the Association of British Insurers.

Allianz Insurance plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Financial Services Register number 121849.



ACOM1059\_4 02.16